

<i>For Companies interested in private external capital (both debt and equity capital)</i>	
Name of the Organization	
Full Physical Address	
Name of CEO/GM (only)	
Full contact information	Mobile: _____ Tel: _____ Email: _____
Company Type	PLC, Share company etc.
Years of operation	
Sector/ Industry*	
Product/Service**	
Business Stage	Please indicate the stage of your business: Start-up _____; pre- revenue: _____, Post Revenue _____; Pre Profit _____; Post profit: _____
Private Equity Capital	Are you Interested in selling shares of your company to get capital? Yes/No _____
Program Interest	Please indicate which program your firm is interested: Workshop _____; Private capital advisory facility (loan): _____; Business Loan: _____; or all programs _____
Capital need (in ETB)	Debt capital (loan): _____; Equity capital: _____
Current investment/financing process	Is your company undergoing financing/investment process today: (Yes, No) _____
Stage of Investment/Financing Process	If yes, please advise investment/financing process your organization is currently: <ol style="list-style-type: none"> 1. Not started the process at all: _____ 2. Completed feasibility study and business plan: _____ 3. Currently engaged with financier/investor: _____ 4. Currently completed company valuations: _____ 5. Currently undergoing due diligence: _____ 6. Currently undergoing transaction negotiations: _____
Do you currently have an investment advisor	If Yes, please provide a name _____ If No, would you like to engage an investment advisor (Yes, No) _____

*Please state the sector and industry your company is operating

**Please state the product and services your company provides (in detail)